

PRESS RELEASE

Karl Guha nominated as Chairman of the Board of Managing Directors of Van Lanschot

Van Lanschot NV's Supervisory Board intends to appoint Karl Guha (48) as chairman of the Board of Managing Directors of Van Lanschot NV / F. van Lanschot Bankiers NV. Karl Guha is currently a member of the Executive Management Committee of UniCredit Group. He will become a member of Van Lanschot's Board of Managing Directors on 1 January 2013, subject to the approval of De Nederlandsche Bank (the Dutch Central Bank). Shareholders will be informed of the proposed appointment of Mr Guha during an Extraordinary General Meeting of Shareholders to be held in the autumn. The current chairman, Floris Deckers, will step down when Mr Guha joins the board.

"The Supervisory Board of Van Lanschot is delighted to have found in Mr Guha an excellent chairman of the Board of Managing Directors. We know him to be an extremely knowledgeable all-round banker, an excellent manager and an inspiring individual. With his extensive experience in the banking sector in both the Netherlands and abroad, he is well qualified to lead Van Lanschot", said Tom de Swaan, chairman of Van Lanschot's Supervisory Board. "Van Lanschot's position is excellent. We are fully confident that under Karl Guha's leadership Van Lanschot will continue to pursue the solid and steady course that the bank followed under the Floris Deckers's chairmanship. He will guide the bank through the accelerated execution of its strategy initiated by the investment and cost reduction programme. Van Lanschot will pursue its growth strategy in the coming years as an autonomous and independent private bank, in line with its ambition to be the best private bank in the Netherlands and Belgium."

Profile – Karl Guha

Mr Guha began his banking career in 1989. After completing his graduate studies in Economics and Finance in Boston, he joined ABN AMRO as a management trainee. For about the next eighteen years he worked for ABN AMRO, serving in different capacities in the United States, United Kingdom, Ireland, Australia and the Netherlands. During this period he worked in Structured Finance, Treasury, Capital Management, Investor Relations, Risk Management and Asset & Liability Management. His last assignment at ABN AMRO was as Group Treasurer.

In 2009, Mr Guha joined UniCredit Banking Group as a member of the Executive Management Committee and as Chief Risk Officer. As a member of the Executive Management Committee he was responsible for all risk types across the UniCredit group in commercial, retail, private banking, asset management, treasury and investment banking activities. In addition he has served as a member of several Supervisory Boards including HVB, Bank Austria and ZAO Bank in Russia. His experience and background has given him a deep understanding of banking issues across various disciplines.

Mr Guha is a Dutch national. He was born in 1964 and is married with two children.

Photograph of Karl Guha ([click here to download](#))



Composition of the Board of Managing Directors

Following the appointment of Karl Guha to the Board of Managing Directors of Van Lanschot NV / F. van Lanschot Bankiers NV, the following members will comprise Van Lanschot's Board of Managing Directors:

- K.K. (Karl) Guha, chairman
- A.J. (Arjan) Huisman
- C.T.L. (Constant) Korthout
- I.A. (Ieko) Sevinga

's-Hertogenbosch, the Netherlands, 28 June 2012

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Van Lanschot NV is the holding company of F. van Lanschot Bankiers NV, the oldest independent bank in the Netherlands with a history dating back to 1737. The bank offers high-quality financial services to high net-worth Individuals, entrepreneurs and their businesses and institutional investors. Van Lanschot NV is listed on Euronext Amsterdam.